

speaker profile

MICHAEL DONOVAN



Michael Donovan is the former Regional VP Asia-Pacific and Mentor Faculty Head for global executive business mentoring company Merryck & Co. Prior to that role he was CEO of the large Best Western Motel and Hotel Group in Australia. Michael has a solid 30 years of domestic and international business experience with emphasis on strategic planning, logistics, organisational & change management. He has worked domestically and internationally in and consulted to a wide range of SME, ASX200, NFP, governments, public transport, the environment, tourism, the arts and entertainment sectors. Michael has a strong technology background.

He combines a confident and sophisticated style with his talent as a raconteur. At easy with the most senior dignitaries, business leaders and other speaking talent, Michael applies a combination of theatre and commercial acumen to his role as a speaker, MC or event facilitator. He has researched and presented hypotheticals and entertaining 'moot' presentations as part of conferences and events. He is an accredited mediator who uses his considerable commercial experience to bring reality and currency to his challenging presentations.

He has developed an excellent reputation as a strategic facilitator, board room speaker and presenter on a number of aspects of succession and leadership, including techniques in communicating, negotiating and influencing executives using Executive ImpactSM in which, he is also accredited. When not on the speaker circuit, Michael practices as a leading executive business-mentor. He is a company director.

Michael is a *Fellow, Australian Institute of Management, Fellow, Australian Institute of Company Directors (Dip. OM); a Graduate in Innovation and Entrepreneurship; holds Certification in Environmental Business Management* from the George Washington University, Washington DC. and is a national winner of an AFR/Telstra Technology Award and a NSW Productivity Award.

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Subjects / Topics for 2005:

- **Leadership – Planning for Succession** – some thoughts on attracting, retaining and rewarding talent towards securing the future competitiveness of the enterprise
- **Why would anyone want to be lead by you?** – a provoking address around what makes good leaders and how staff and peers view leadership at the top of an organisation
- **Executive Impactsm – 5 Pathways to Persuasion in the Executive Suite** – Insights into the new discovered decision-making styles of top executives. What they use to get to a decision when under pressure, the decision is complex and the outcome essential to get right and how you can identify their decision-making style and use it to more effectively communicate and persuade
- **Why have a Mentor?** – a talk around Michael's many published articles on the benefits of executive business-mentoring; why it gets better results and why sometimes it doesn't work!

Michael addresses conferences, holds board room 'working lunch' discussions with executives and talks as a motivational speaker to select audiences who are interested in improving personal and corporate performance.